

# Blackstone's TPCRM Force Multiplier

How CyberGRX Transformed Their Third-Party Cyber Risk Management Program






## THE CYBERGRX EFFECT

With the efficiencies gained, Blackstone was able to reallocate 50% of their resources to more strategic third-party risk management initiatives.

BEFORE



AFTER

 <p><b>Time Reduction</b></p>	<p>Wasted time and resources on tedious, manual tasks</p>	<p>Reallocated resources to strategic initiatives</p>
 <p><b>Resource Allocation</b></p>	<p>Couldn't scale with vendor growth</p>	<p>Assessed 3x the number of vendors</p>
 <p><b>Continuous Insight</b></p>	<p>Lack of shared insights</p>	<p>Continuous insight and prioritized risk</p>



*CyberGRX is a force multiplier for our third-party cyber risk management program. In just the first year, I anticipate we will be able to assess 3x more vendors than we assessed last year and reallocate the resources saved to true risk management and mitigation efforts.*

**Adam Fletcher - Blackstone CISO**

**Get started assessing your third parties like Blackstone**

Reach out today for a complimentary inherent risk ranking and program proposal

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